

REAL ESTATE AND RIGHT-OF-WAY SESSION TRACK

Thursday, June 27, 2024

Open Session

Presiding: Mark Ferrill, Director Asset Protection – Duke Energy

- 7:00 - 8:00 AM **Group Breakfast**
- 8:00 – 8:05 AM **Call to Order, Announcements**
Mark Ferrill, Director Asset Protection – Duke Energy
- 8:05 – 9:00 AM **Dos y Dos: Lessons Learned from 2 HVTL Projects on 2 Coasts**
Anthony Alderman, CRE®, SR/WA, FRICS
Executive Managing Director - Infrastructure Practice Group Nat'l. Lead – Cushman Wakefield
- Gina Cannova Phalen, MAI, SR/WA, R/W-AC
Senior Director - Infrastructure Practice Group – Cushman Wakefield
- AJ Bryant, R/W-AC
Senior Director - Infrastructure Practice Group – Cushman Wakefield
- 9:00 – 9:30 PM **S.E.E. Industry Excellence Award Winner – Real Estate & Right-of-Way Category**
FPL's Corporate Office Building Hardening for Business Continuity
Sheri Kocher, Senior Director Construction Project Management – Florida Power & Light
Paul Paglino, Project Director Construction – Florida Power & Light
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- 9:30 – 10:00 AM Beverage Break
- 10:00 – 10:30 AM **Public Outreach/Stakeholder Engagement**
Chuck Bell, National Technical Services Leader – Burns & McDonnell
- 10:30 – 11:30 AM **CLS Software Tool / Capabilities to Capture Acquisition Information**
Amanda King, Program Director, Utilities & Renewables – Contract Land Staff
Stephen “Skip” McVeigh, VP, Land Solutions – Contract Land Staff
- 11:30 – 1:30 PM Luncheon and Trade Show
Sponsored by Quanta Services
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- 1:30 – 2:00 PM **Osprey-Kathleen Transmission Project**
Karen Adams, Manager, Land Services – Duke Energy
Roger Wright, Associate Lead Right of Way Specialist – Burns & McDonnell
- 2:00 – 3:00 PM **Vendor Staffing, Career Changes Panel**
Facilitated by: Mark Ferrill, Director Asset Protection – Duke Energy
Chuck Bell, National Technical Services Leader – Burns & McDonnell
Tina Breeding, SVP, Utilities & Renewables – Contract Land Staff
Mitchell Nerren, COO, Partner – CMN Title & Acquisitions, LLC
- 3:00 – 3:30 PM Refreshment Break
- 3:30 – 4:15 PM **Kemper Divestment of Land**
Adam Speights, Land Supervisor – Mississippi Power
- 4:15 – 5:00 PM **Third Party and Regulated Utility Co-Location Standards at Duke Energy**
Robbie James, Manager Asset Protection – Duke Energy
- 5:00 PM Review Plan for Friday Session and Adjourn

REAL ESTATE AND RIGHT-OF-WAY SESSION TRACK

Friday, June 28, 2024

Closed Session

Presiding: Mark Ferrill, Director Asset Protection – Duke Energy

7:00 - 8:00 AM Group Breakfast

8:00 – 8:05 AM **Chairman’s Call to Order**

8:05 – 10:50 AM **Focused Roundtable – Closed Session for Utility Attendees Only**

- Staffing – finding the right people to do the work and retaining them
- Work Style – Remote / Hybrid / On-Site, etc. – What do you offer? Benefits and/or Concerns or Unintended Consequences? What technology are you using to ensure safety, track productivity, manage remotely?
- Opportunities of Turn-Key vs. Supplemental Workers
- Company Reorganization Opportunities and Challenges

10:50 – 11:00 AM **Closing Comments and Doorprize Drawings**

11:00 AM Adjourn



Real Estate and Right of Way Section Leadership

Mark Ferrill, Director Transmission Asset Protection – Duke Energy
Adam Speights, Land Supervisor – Mississippi Power
Robert James, Manager Transmission Asset Protection – Duke Energy
Phillip McGough, Land Acquisition – Alabama Power